FOREIGNERS SEEK

AMERICAN GOODS

Trade Opportunities Are Of-

fered to Manufactures

From All Quarters.

ALGERIA WANTS SAFES

Call From Turkey Included

Among Inquiries of Euro-

pean Firms.

The weekly list of trade chances gathered by the United States Department of Commerce is given below. Addresses of persons and firms mentioned may be obtained through The Sun. Questions regarding published items should be on separate sheets, a sheet to each item, and the number of the item should in all cases be stated.

The Sun does not furnish credit ratings or assume any responsibility as to the standing of business men or firms abroad. The usual precaution should be taken in all cases. Those desiring United States goods and what they want are:

are:

1476. The electrical commissioners of a city in Australia desire to receive quotations and full information for the purchase of boiler house machinery, including boilers, economizers, &c.; coal and ash handling machinery, coal mining machinery, turbogenerators, condensing plants, electrical storage batteries, machine tools, traveiling cranes, electrical instruments, switch gear, switches and all accessories, synchronous condensors, water turbines for direct coupling to generators, briquetting machinery, gas producers and coal pulversing mathinery.

1477. The purchase of cement making machinery is desired by a man from Rumania.

nunker coal, is desired by a firm in Norway.

1882. A merchant in Algeria desires to purchase safes, large and small; office furniture of all descriptions, such as desiks, filing cabinets, swivel chairs and typewriters, and office supplies; also canned fruits, meats and vegetables.

1883. A manufacturer in French West Africa desires to purchase butchers' tools and machinery and sausage mills.

Rumania Seeks Machinery.

Rumania Seeks Machinery.

1484 An agency is desired by a firm in Rumania for the sale of agricultural machinery, and catalogues and price lists are requested.

1485 An American citizen in Belgium who is the representative of an American chewing gum manufacturer, desires to receive samples, prices and terms of sale of a complete line of penny confectionery, including chocolates, licorice, caramela, tellypeps, hard and stock candy; also a line of good quality trade-mark candies.

1486 An organization for the construction of new hotels in a city of France proposes to construct in the war future a hotel of 420 rooms and desires to get in touch with American firms interested in the export of interior furnishings, such as electric lighting, heating, plumbing, ventilation and sanitary appliances, kitchen equipment, refrigerators, laundry installation, washing and dry machinery, elevators, telephone installation and insulating material.

naterial.

1487. An official of a navigation com-any in Roumania desires to purchase steal lates 8 to 10 millimeters thick, 1 meter road and 2 to 8 meters long, for ship-uliding purposes; also chains 15 to 25 entimeters in diameter, and anchors of orged from about 200 kilograms in weight

torged fron about 300 kilograms in weight for river vessels.

1448. An agency is desired by a man in tally from manufacturers for the sale of those of all kinds.

1459. The agency department of a firm n Turkey desires to represent manufacturers for the sale of their products and tallo to represent shipping or insurance companies.

1450. A manufacturer in England desires to purchase small wooden boxes such as the used for packing in hand working taps. Orders to be placed for 10,000 of a dise.

are used for packing in hand working taps. Orders to be plated for 10,000 of a size.

1421. A manufacturer in Scotland desires to purchase, with exclusive selling rights in the British Isles, supplies for builders, such as sanitary fittings, plumbing materials, plaster and supplies for railway companies and manufacturers.

1421. A firm in Spain desires to be placed in touch with makers of appliances for concentrating graphite. There is an urgent demand for these machines.

1433. An agency is desired by a man in italy for the sale of coffee, cocca, spices, canned meats, fish, vegetables and other feed products, machinery and tools for metal and wood working, automobile, petroleum, gasolene and coal.

1494. A company in India desires to purchase from and steel goods, hardware, heavy industrial chemicals, medicines, herbs and rebuilt typewriters.

1495. The purchase of cotton yarn in large quantities is desired by a man in Crecho-Slovakia.

1496. Correspondence and quotations are required by a firm in India with a view to purchasing water meters.

1497. A firm in China desires to import soft goods, suadries, boots and shoes, playing cards and leather; and tailoring millinery and drapery goods. Catalogues of hardware and machinery are repuested.

1498. The purchase of office furniture, such as deeks, chairs and cases in wood or metal, and household furniture, such as bedroom sets and parlor furnishings, is desired by a business man in Aigeria.

Call From West Indies.

Call From West Indies.

1493. The owner of an estrich farm in the Dutch West Indies desires to purchase from manufacturers celluioid sticks for ostrich feather fans.

1590. A commercial agent in Australia desires to be piaced in communication with exporters with a view to securing agencies for the sais of linoleum, carpets, rugs, dry goods and textiles.

1501. An American consulting engineer located in Japan and acting as buyer for several Japaness dockyards, one steel works and several dovernment contractors is prepared to reseive catalogues and prices from manufacturers with a view to establishing agencies for mining machinery, rallway and dockyard equipment, powerplants and machine tools.

1502. A firm in Engiand desires to purchase 1902 gross of trunk looks with long happs to fit over 1% inch moiding.

1503. Dry goods, hosiery, underwear, knit goods, gloves of all kinds, leggings, haberdashery goods, shoes and socks for workmen, overalis and mechanics cape are required by a merchant in Norway.

1204. A merchant in Norway.

1204. A merchant in Poland desires to secure agencies from American exporters and manufacturers for the sale of building materials, metals, technical instruments and machinery in general, as well as dantal appliances and supplies such as rubber, copper, artificial teeth, floss sitk, carborundum disks and points, and posts for crown work.

work.

1605. The manager of an insurance office in Australia desires to obtain the Australian agency of an American insurance company which combines the business of fire, accident and marine insurance.

1506. An agency is desired by a business man in Roumania for the sale of automobiles.

blies. 1507. A company in South Africa de-sires to secure agencies from manufactur-ers of glass tumblers, wide mouthed glass fruit jars, domestic electrical appliances, such as cookers, toasters irons and kitchen

FIRST MORTGAGE RAILROAD BONDS

SHORT TIME

Legal Investments for Savings Banks

\$200,000	Chicago, Milwaukee & St. Paul Railway	Theiding about
	Chicago & Pacific Western Div. 1st 5s, 1921	8.50%
\$20,000	Chicago & North Western Railway Company	
	Milwaukee, Lake Shore & Western 1st Cons. 6s, 1921	8.10%
\$100,000	Northern Pacific Railway Company	
	St. Paul & Northern Pacific 1st 6s, 1923	5.00%
\$150,000	Pennsylvania Railroad Company	
	Philadelphia & Eric Cons. (now 1st) 6s, 1920	5.10%
\$75,000	Buffalo, Rochester & Pittsburg Railway Company	
	Rochester & Pittsburg 1st Cons. 6s, 1922	5.10%
\$50,000	Minneapolis, St. Paul & Sault Ste. Marie Railway	4
4144	Minneapolis, Sault Ste. Marie & Atlantic 1st 4s, 1926	5.10%

Roosevelt & Son

FOUNDED 1797

30 PINE STREET, NEW YORK

New Issue

40,000 Shares

COMPANY

Incorporated 1919 under the laws of Delaware. Capitalization: 100,000 Shares Common Stock, No Par, All Outstanding,

Full Paid and Non-Assessable. Registrar and Transfer-REGISTRAR & TRANSFER CO.-120 Broadway, N. Y.

Subscription Price \$10 Per Share

STATEMENT

The Akron Tire Company was incorporated under the laws of Delaware to acquire and take over the real estate, plant and equipment of the Akron Tire Company of New York, which company has been in successful operation for a number of years. This company was formed by men closely connected with the Overland Tire Company and has no connection with the previous company carrying the name of Akron Tire Co.

FIELD

War brought with it the necessity for restriction and regulation of the motor industry. Automobile production was sharply curtailed, and the plants of the nation's largest automobile manufacturers were devoted largely to the construction of war material. As a logical consequence he country faced a shortage of motor cars, and although all restrictions have now been removed and the energies of the automobile manufacturers are concentrated on regaining capacity output, the visible demand so far exceeds the maximum schedule of supply that it will require several years before the point of saturation is reached.

To-day there are 6,500,000 motor vehicles in operation in this country alone. These cars require a minimum of 36,000,000 tires per annum. Europe is calling for millions of American made pneumatic tires. In the tire industry we have a situation parallel to the motor industry. Here also demand far exceeds supply, and it is this fundamental condition which is responsible for the sharp and sustained advances in tire and motor issues.

PROCESS

The system to be used is one by which this company can and will rebuild a tire that will run 5,000 miles. The importance and value of the factory rebuilt tire is evident from the fact that the plant has been busy on re-orders which are understood to amount to approximately

Factory rebuilt tires fill a national need, represent an annual salvage of millions of dollars to automobile owners everywhere, and help to solve the vexing problem of tire shortage. They are marketed from 331/5% to 50% below cost of the average new tire, although giving

PRODUCTION EARNINGS

The plant as acquired has a resent capacity of 750 tires a day, and together with the machinery and real estate has an estimated valuation of \$300,000.

On this basis with an estimated minimum profit of \$2.00 a tire on 300 working days a year, net profits would amount to \$450,000 or \$4.50 a share, after all charges and deductions. The plans for increasing production in 1920, coupled with the fact that the demand for Akron Tires is in excess of present output, insure a greatly increased earning power.

DIVIDENDS

The Board of Directors purpose to adopt a liberal dividend policy, in keeping with the earnings of the company, while at the same time following a programme of progressive expansion.

BOARD OF DIRECTORS

John D. Giwell, President Overland Tire Co.
Burrill Ruskay, of S. S. Ruskay & Co.
A. B. Wilson, U. S. Assay Office.
D. N. La Fetra, formerly of R. G. Dun & Co.
\ictor Cohn, Vice-President L. W. Sweet & Co.

Judson G. Wall, of Judson G. Wall & Sons.

OFFERING

In order to carry into operation these expansion plans and policles, we offer for subscription 40,000 shares of treasury stock, full paid and non-assessable, at \$10 a share. Subscription books may be closed without notice. We reserve the right to allot all subscriptions received

MARKET

Application will be made immediately to list the capital stock of the Akron Tire Co. on the New York Curb Market. Public notice will be given announcing date trading begins.

S. S. RUSKAY & CO. Established 1877

JUDSON G. WALL & SONS

10 Wall Street, New York

20 Broad Street, New York

The statements contained herein are taken from sources which we consider trustworths and, while we do not quarantee their accuracy, we believe them to be dependable

NORWAY

A PRIME MARKET FOR AMERI-CAN GOODS—AN ESSENTIAL SOURCE FOR AMERICAN NEEDS

The Export-Import interests of the United States are offered exceptional banking facilities by the Northern & Oversea Banking Corporation Handels Og Exportbank



Capital and Surplus, \$6,000,000. J. K. NICKELSEN, President. Formerly with The Bank of New York, N. B. A.

Christiania

Paying especial attention to Norwegian-American banking relations, this institution is particularly fitted to expedite
the interchange of commodities between the United States and Norway, and invites inquiries regarding Norwegian and other Scandinavian markets.

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R. H. MacMasters & Co. MEMBERS, DISOLIDATED STOCK EXCHANGE OF NEW YORK

U. S. Rubber

A two-page comprehensive analysis of this leading rubber company discussing its earnings potentialities, financial and market position of the stock, etc., is contained in our forthcoming weekly MARKET OPINION. This issue also treats among others:

ROYAL DUTCH
CALIFORNIA PACKING. CALIFORNIA PACKING UNION OIL OF DEL. U. S. STEAMSHIP CARIB SYNDICATE, LTD. MAIBOHN MOTORS

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Astna Life Insurance Co465	480
American Alliance	
Assurance Co. of America 95	100
City of New York	120
Continental	1.22
Commonwealth	825
Pidelity-Phoenix	- 23
Franklin	92
Clobs & Duteses	79
Globe & Rutgers1000 Great American, new stock485	495
Hanover 10	90
Hartford Fire Ins. Co	585
Hartford S. B. Ins. & Ind. Co 165	815
Home	585
National Liberty	***
National Fire Ins. Co	460
New York Plate Glass	145
Ningara	200
North River 42	40

such as cookers, toasters, irons and kitchen stoves.

1508. An agency is desired from manufacturers only by a man in Italy for the sale of shoes of all kinds.

1509. A commercial agent in Ireland desires to secure an agency for the sale of boots and shoes.

1510. An agency is desired by a man in Italy for the sale of chemical producia paints, varnishes, turpentine, mineral oils, hardware, brass goods, sewing machines, shoe machinery, motorcycles, cheap automobiles, typewriters, &c.

1511. A merchant in Australia desires to secure agencies for the sale of all sporting goods, especially tennis and lacrosss racquets. U. S. CARGOES IN MARSEILLES.

Japanese Ships Also Bring Goods Once Borne by Germans. MARSHILLES, Oct. 26.—Fifteen American and Japanese merchantmen are in the port of Marseilles to-day loaded with cargoes that prior to the war would have been brought here in German ver

The freight on the Japanese steam-ships consists of copra and other goods, while the American bottoms contain raw sugar destined for refineries.

\$250,000,000

United Kingdom of Great Britain and Ireland

Ten-Year 51/2% Convertible Gold Bonds due August 1, 1929

Three-Year 51/2% Convertible Gold Notes due November 1, 1922

Dated November 1, 1919 Interest payable February 1 and August 1

Direct Obligations of the Government

We are advised that the Bonds and Notes are Legal Investments for Savings Banks in California, Connecticut and Vermont.

Principal and interest payable in United States gold coin, at the office of J. P. Morgan & Co.,

without deduction for any British taxes, present or future COUPON BONDS IN DENOMINATIONS OF \$100, \$500 AND \$1000 REGISTERABLE AS TO PRINCIPAL COUPON NOTES IN DENOMINATIONS OF \$100, \$500 AND \$1000

The relative amounts of Ten-Year Bonds and Three-Year Notes—the aggregate not exceeding \$250,000,000 in principal amount—are to be determined by J. P. Morgan & Co. at the time of the closing of the subscription books.

These securities are to be concertible, at the option of the holder, at 100 and interest, into National War 5% Bonds, Fourth Series, at 100 and interest, Sterling exchange being computed for the purpose of conversion at the fixed rate of \$4.30 to the pound. Such National War Bonds are payable in Sterling at maturity, February 1, 1925, at 105%, and are more fully described below. Conversion of the Ten-Year Bonds may be made at any time prior to February 1, 1929. Conversion of Three-Year Notes may be made at any time prior to November 1, 1922, notice to be given prior to September 1, 1922, of conversions to be made on or after that date.

Upon such conversion the converting bondholder or noteholder will be entitled to receive £232: 12s.: 0d. principal amount of such National War Bonds for each \$1,000 principal amount of Ten-Year Bonds or Three-Year Notes surrendered. Details of conversion arrangements and provision for handling fractions will be announced by J. P. Morgan & Co. in behalf of the British Treasury within the neat few days, and will be kept on file at their office.

The National Wor 5% Bonds (Pourth Series) are payable in Storling at 105% on February 1, 1929, at the office of the Bank of England, London. They are now estively traded in on the London Stock Exchange, and are quoted approximately at 9834 bid, offered at 9834, at which price they yield, if held to maturity, about 5.70%. The following table shows the amounts which a holder of Bonds or Notes of this issue would realize in dollars, assuming that such National War 5% Bonds were sold in the London market at 109, or were said at maturity at 105, and the proceeds converted into dollars, at maturity at 105, and the proceeds converted into dollars at maturity at 105. paid at maturity at 105, and the proceeds converted into dollars at varying rates of exchange:

	Amount Realised for each \$100 of Bonds or Notes		
Rate of Exchange	Based in Sale of National War Bonds at 100	Based upon Maturity Value of 105	
4.30	\$100. 102.34	\$105. 107.40	
4.40	104.67	109.90	
4.60	106,99	112.34	
4.80 4.8665 (parity)	111.64	117.22 118.85	

We quote as follows from the published prospectus descriptive of the National War 5% Bonds (Fourth Series), payable February 1, 1929, at 105%:

"Bonds of this issue, and the interest payable from time to time in respect thereof, will be exempt from all British taxation, present or future, so long as it is shown in the manner directed by the Treasury that they are in the beneficial ownership of a person who is neither domiciled nor ordinarily resident in the United Kingdom of Great Britain and Ireland."

This offering is made subject to the approval by our Counsel of necessary formalities

WE OFFER THE ABOVE OBLIGATIONS FOR SUBSCRIPTION AS FOLLOWS: Ten-Year Bonds at 96% and interest, yielding over 6%. Three-Year Notes at 98 and interest, yielding about 61/4%.

Subscription books are now open at the office of J. P. Morgan & Co., and will be closed in their discretion.

THE RIGHT IS RESERVED TO REJECT ANY AND ALL APPLICATIONS, AND ALSO, IN ANY EVENT, TO AWARD A SMALLER AMOUNT THAN APPLIED FOR.

Amounts due on allotments will be payable at the office of J. P. Morgan & Co., in New York Funds to their order, and the date of payment (on or about November 1, 1919) will be stated in the notices of allotment. Temporary obligations of the Government, or Trust Receipts of J. P. Morgan & Co., will be delivered pending

the engraving of the definitive obligations.

L. P. MORGAN & CO.

FIRST NATIONAL BANK, New York

GUARANTY TRUST COMPANY OF NEW YORK BANKERS TRUST COMPANY THE CHASE NATIONAL BANK

THE LIBERTY NATIONAL BANK

NATIONAL BANK OF COMMERCE IN NEW YORK THE EQUITABLE TRUST COMPANY OF NEW YORK THE FARMERS LOAN AND TRUST COMPANY

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KISSEL, KINNICUTT & CO.

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THE ANGLO & LONDON-PARIS NATIONAL BANK, San Francisco FIRST AND OLD DETROIT NATIONAL BANK, Detroit WHITNEY-CENTRAL TRUST AND SAVINGS BANK, New Orleans New York, October 23, 1919.

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